

## DONALD T. DOWDELL

Donald Dowdell is Senior Principal with Jerold Panas, Linzy & Partners— one of the nations most highly regarded firms in the field of campaign services and financial resource development. A major force in the industry, the firm has served over 3,500 client institutions since its founding 40 years ago.

Don brings to the firm a rich background in nonprofit management, program development, fund development, and campaigning. He has successfully managed over thirty campaign programs. What sets him apart is his total commitment to the success of each project he is involved with. His standards are high and he is committed to achieving the very best with those organizations he serves.

What characterizes his campaigns is the nurturing that takes place in the early phases of the program. His volunteer workers are highly motivated. Don understands the importance of the cultivation process, from the beginning of a program to the successful end result.

When we are engaged for a campaign program, we ask the client to make an evaluation of our staff on a regular basis. Don consistently receives the highest of ratings. Clients tell us the standards are high and he is tenacious in achieving a successful effort.

He brings to his position years of experience and creativity. His work includes years of development leadership in overseeing major campaigns for hospitals, churches, schools, retirement institutions, and centers for the performing arts.

The clients he has worked with confirm that he is an astute strategist and an effective problem solver. He brings an extraordinary skill and talent to his campaign programs.

His personal life has been a spiritual journey. Don was active with music and youth ministries, taught religious education for elementary and middle-school students, and was a cantor and a founding member of Creative Ministries. That is a remarkable group that used music and theatre to reach out to the community in a different way.

Donald Dowdell is an innovative strategist and a doer. As they say, he walks the talk. His campaigns go over goal— but more than that, they leave behind an army of devoted volunteers.

